

Agenda

Day One

- ❖ Interesting and easy to understand discussion and demonstration on how to explain to your client the scientific basis of their condition.
- ❖ Accelerated learning techniques will be demonstrated so that the student can apply them to help their clients rapidly grasp vital information.
- ❖ Very important legal and medical issues concerning weight loss and the diabetic client.
- ❖ Vital medical information that must be known by the hypnotist regarding diabetes and its dangers.
- ❖ Crucial emotional information regarding the daily life and challenges of the diabetic.
- ❖ This 'must know' information covers the diabetic child to adult. Resource information is included that must be shared with the client.
- ❖ How to communicate clearly and professionally with medical doctors. Copyright free template letters included making it easy and profitable for the practitioner.
- ❖ How to concisely let them know how you are helping their patients.
- ❖ Highly profitable money making marketing ideas clearly explained.
- ❖ A thorough review of the intake process and client questionnaire and how to interpret their answers relative to the therapeutic process. Important demonstrations and class exercises.
- ❖ Beginning the hypnotic change process before your client is aware of it. Covert persuasion techniques plus an intensive and comprehensive approach using a wide variety of methods including NLP, Parts Work, Ericksonian Hypnotism, Logotherapy and Transactional Analysis.
- ❖ Questions and Answers.

Day Two

- ❖ In depth continuation of the hypnotic change process. Also included are questionnaires that reveal hidden problems and their solutions. NLP methods are thoroughly covered with comprehensive class demonstrations. Some problems addressed will include stop smoking, unmanageable stress and related 'hidden abuse' situations. Working with the family of the diabetic is a must know topic that will also be covered.
- ❖ Targeted hypnotic interventions explained and demonstrated and how to customize to each client's needs.
- ❖ Powerful Cognitive Behavioral techniques are also discussed.
- ❖ Extensive demonstrations covering script usage and script adaptation to specific client situations. Interactive class exercises.
- ❖ Questions and Answer session.
- ❖ Certificates of training issued.

So, why take this workshop?

Because you can make an incredible difference in someone's life and make a great living while you're at it.

"I have known Devin Hastings for quite some time. It is my honor to give him my highest recommendation to you as a hypnotist. His skills place him in the top 1% in his field.

He is a brilliant public speaker and a talented man whose insights into the human heart and mind are enviable.

Devin is outstanding at sharing ideas, making them understandable and easy to learn. I give him my highest recommendation to any school or facility that can bring Devin in to teach or train for them."

Kevin Hogan, Psy.D

Author of: *The Psychology of Persuasion*,
Life By Design, Talk Your Way To The Top
and *Selling Yourself to Others*:
The New Psychology of Sales

"Excellent course and presenter. I would recommend to all that have diabetes or someone in their life that does."

John Segal

"Hi Devin: I wanted to tell you how much I enjoyed your class at the National Guild. I learned more about diabetes from you than I did from my doctor or nutritionist. Keep up the good work."

Joanne Campbell

"Devin is motivational and so passionate about the information he shares that it is an inspiration that I plan to carry with me back home and implement as soon as possible. He is an angel to anyone's life he touches."

Kathleen Digby

"I originally took this class because I work with hypnotism and weight loss and knew it was necessary. At the end of the course it was easy to see that I can use this info in all aspects of my work."

Dena Moscola

Why Take This Workshop?

In America, diabetes is the leading cause of blindness among adults aged 20-74 years. And, according to the most recent statistics, 82,000 people a year have a part of their body amputated because of diabetes.

It is truly disturbing and, if you are a parent, it is frightening to think that your 15-year-old diagnosed with diabetes today might lose a toe or a foot by the time he or she is 30, because the disease causes poor blood flow

to the feet. "That's the next thing we're going to see. We're going to have 30-year-olds needing amputations," said Dr. Robert Cuddihy, chief of endocrinology at Newton-Wellesley Hospital. Why do many diabetics go blind and/or need

an amputation? Because, in most cases, diabetes complications are the result of poorly controlled blood sugar and that is often the result of a continuous series of small choices that lead to big, bad consequences.

As a highly trained motivational coach and stress management expert, you can help your client to make the correct small choices that make a big difference.



In 1992, **C. Devin Hastings, BCH, CI**, was going blind from diabetes. Also, he was told that he would be using insulin within 2 years of his diagnosis. 14 years later Devin still has 20/20 vision and is *not* using insulin.

Devin Hastings has had his unique and powerful approach to diabetes published in leading national journals. He has also been a featured speaker for AT&T, the Better Business Bureau, Lockheed-Martin and many other companies. As a certified NLP and Hypnotism instructor, Devin's teaching is very effective and interesting.

Devin was awarded the prestigious Hypnotism Research Award in 2001 for his groundbreaking work in the area of diabetes.

In 2003 Devin was given the NGH Ormond McGill award for "Outstanding Faculty Member." This incredible honor is earned through evaluations from the previous year's participants at the NGH convention.

Course #224
Monday, August 15th &
Tuesday, August 16th

***Tuition: \$375**

Sessions begin at 9 am